

Overview

- Context: predicting large numbers of (grouped) low-count numerical target values
 - For example: retail sales at store × stock-keeping unit × day granularity necessary for replenishment
 - Could be in a time series forecasting context, or not
- How can we assess whether our predictions are good?

Mean Squared Error	MSE	$\frac{1}{N}\sum (y_i - \hat{y}_i)^2$
Mean Absolute Error/Deviation	MAE/MAD	$\frac{1}{N}\sum y_i - \hat{y}_i $
Mean Absolute Percentage Error	MAPE	$\frac{1}{N} \sum \frac{ y_i - \hat{y}_i }{y_i}$
weighted Mean Absolute Percentage Error	wMAPE	$\frac{\sum y_i - \hat{y}_i }{\sum y_i}$
Mean Absolute Scaled Error	MASE**	$\frac{\sum y_i - \hat{y}_i }{\sum y_i - y_{i-1} }$

^{**} Note that the denominator for the MASE is calculated in-sample (Hyndman & Koehler, 2006)

- Please vote for your favorite point forecast accuracy measure in the event app!
- https://gameday.eu.doubledutch.me/?sessiontoken=b70fa787-7ac1-4c29-8a9fc220f8ce6cd5&mod=polls&pollId=9441

Overview

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		"Robust"?	Defined?	Comparable*?	Intuitive?
MSE	$\frac{1}{N}\sum_{i}(y_i-\hat{y}_i)^2$	×	√ √	××	×
MAE	$\frac{1}{N}\sum y_i - \hat{y}_i $	√ √	√ √	×	√
MAPE	$\frac{1}{N} \sum \frac{ y_i - \hat{y}_i }{y_i}$	√	((✓))	√	√ √
wMAPE	$\frac{\sum y_i - \hat{y}_i }{\sum y_i}$	√	(✓)	√	/ /
MASE**	$\frac{\sum y_i - \hat{y}_i }{\sum y_i - y_{i-1} }$	√ √	✓	(✓)	*

^{*} Comparability between groups/series on different levels, e.g., fast vs. slow selling products

- However, optimizing (some of) these can lead to systematically biased predictions!
- Better: predict & assess full densities!

Part 2

Part 1

(Full paper here: http://dx.doi.org/10.1016/j.ijforecast.2015.12.004)

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Means, medians and MADs

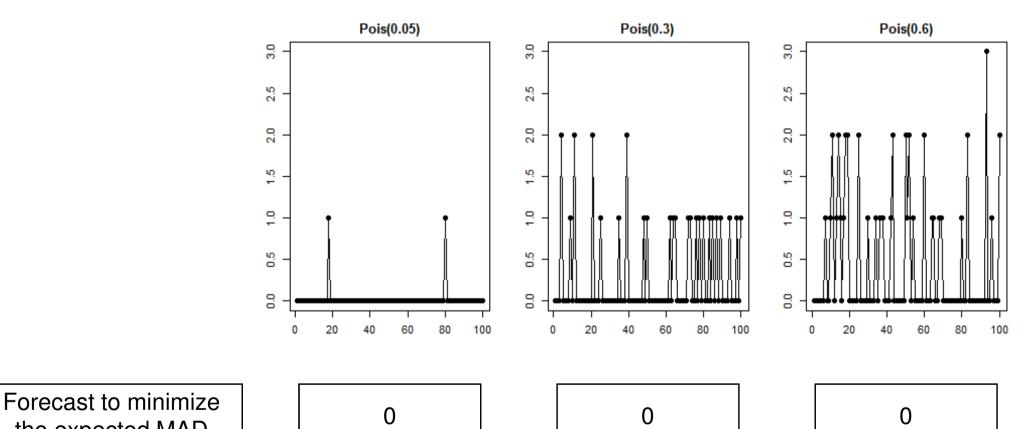
Part 1: Optimizing point forecast accuracy measures may yield biased predictions

- In summarizing any probability distribution...
 - The median minimizes the expected absolute error (Hanley et al., 2001)
 - The mean minimizes the expected squared error
- Translate this into predicting: given a (correctly specified) predictive distribution...
 - Predict the median to minimize the expected MAE/MAD
 - Predict the mean to minimize the expected MSE
- Turn this around:
 - If you optimize your forecast method or parameters to minimize MAE and the future distribution is skewed, your forecast will be biased (Morlidge, 2015)!
 - This is particularly relevant for intermittent series (which are usually skewed), but also for nonintermittent low volume count series
 - This also applies to the MASE (Hyndman & Kohler, 2006) and the wMAPE (Kolassa & Schütz, 2007),
 which are simply scalar multiples of the MAD

An example: forecasting Poisson time series

0.05

Part 1: Optimizing point forecast accuracy measures may yield biased predictions



0.3

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the expected MAD

Forecast to minimize

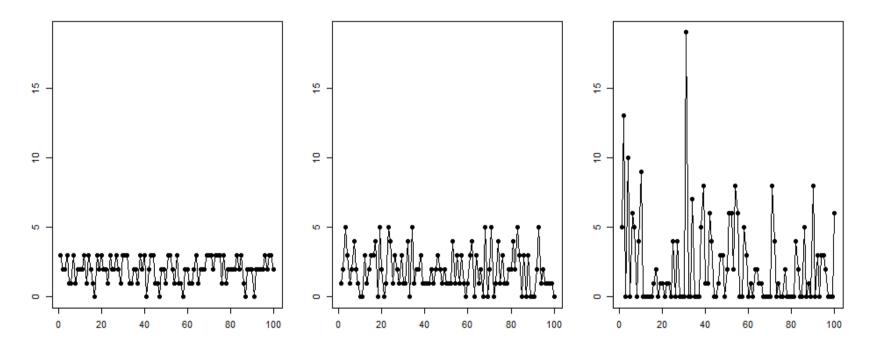
the expected MSE

0.6

Better: forecast full predictive densities!

Part 2: Predict full
predictive densities how to assess?

These simulated time series all have the same expectation of 2:



- Will a point forecast of 2 actually be useful?
- Not for setting safety amounts... or scenario planning...
- We need to forecast the full predictive density!
- But how do we assess the quality of a predictive density?

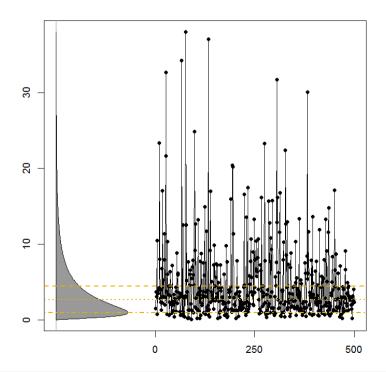
The Probability Integral Transformation (PIT)

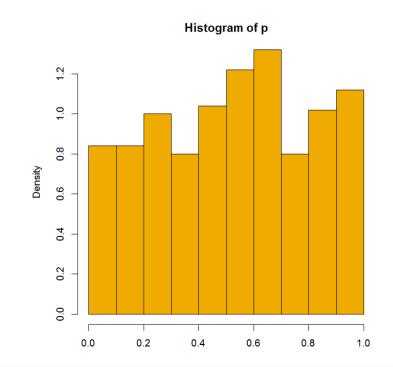
Part 2: Predict full
predictive densities how to assess?

- Assume predictive distributions with densities \hat{f}_t and cumulative distribution functions \hat{F}_t
- Transform observations y_t :

$$p_t \coloneqq \hat{P}_t(Y_t \le y_t) = \hat{F}_t(y_t) = \int_{-\infty}^{y_t} \hat{f}_t$$

• If the predictive distributions are correct, $\hat{f}_t = f_t$ and $\hat{F}_t = F_t$, then $p_t \sim U(0,1)$ – this can be tested (e.g., Ledwina, 1994; Berkowitz, 2001; or others)





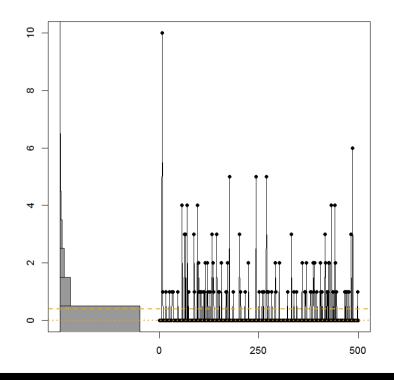
Problem: discrete predictive distributions

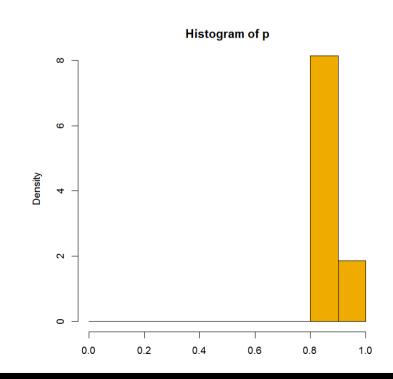
Part 2: Predict full
predictive densities how to assess?

• Transform observations y_t :

$$p_t \coloneqq \hat{P}_t(Y_t \le y_t) = \hat{F}_t(y_t) = \int_{-\infty}^{y_t} \hat{f}_t$$

• Even if the predictive distributions are correct, p_t will have a discrete distribution if $\hat{F}_t = F$ is stationary!





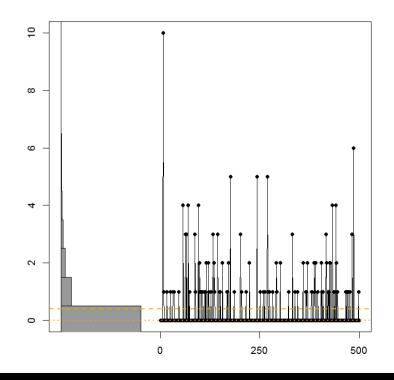
Solution: randomize the PIT

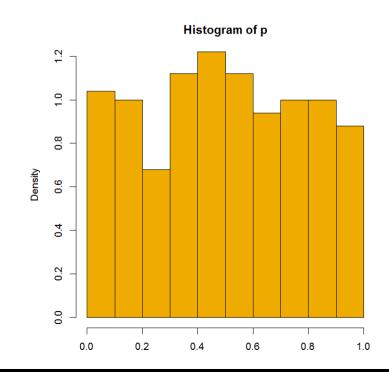
Part 2: Predict full
predictive densities how to assess?

- Brockwell (2007), Frühwirth-Schnatter (1996), Liesenfeld et al. (2006), Smith (1985)
- Set $\hat{F}_t(-1) := 0$, and draw uniform p_t :

$$p_t \sim U\left(\widehat{F}_t(y_t - 1), \widehat{F}_t(y_t)\right)$$

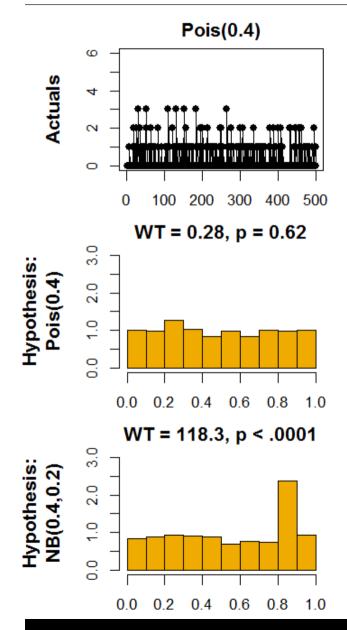
• Then $\hat{F}_t = F_t$ again implies that $p_t \sim U(0,1)$

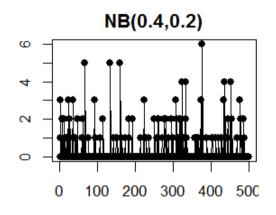


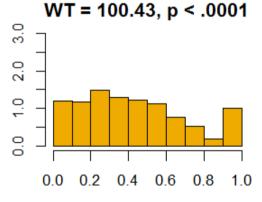


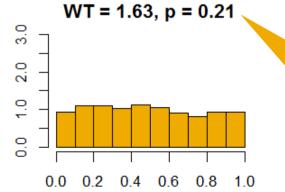
Example: Poisson vs. negative binomial

Part 2: Predict full
predictive densities how to assess?









- Actuals and Hypotheses are either Pois(0.4) or NegBin(0.4,0.2)
- In both cases, the median and MADoptimal forecast is 0
- In both cases, the expectation and MSE-optimal forecast is 0.4
- Pois and NB differ heavily in the tails:

$$P_{Pois}(Y > 3) = 0.00078$$

 $P_{NB}(Y > 3) = 0.026$
 $\frac{P_{NB}(Y > 3)}{P_{Pois}(Y > 3)} = 34.1$

Data driven smooth tests for uniformity (Biecek & Ledwina, 2012):

test statistics WT and p values

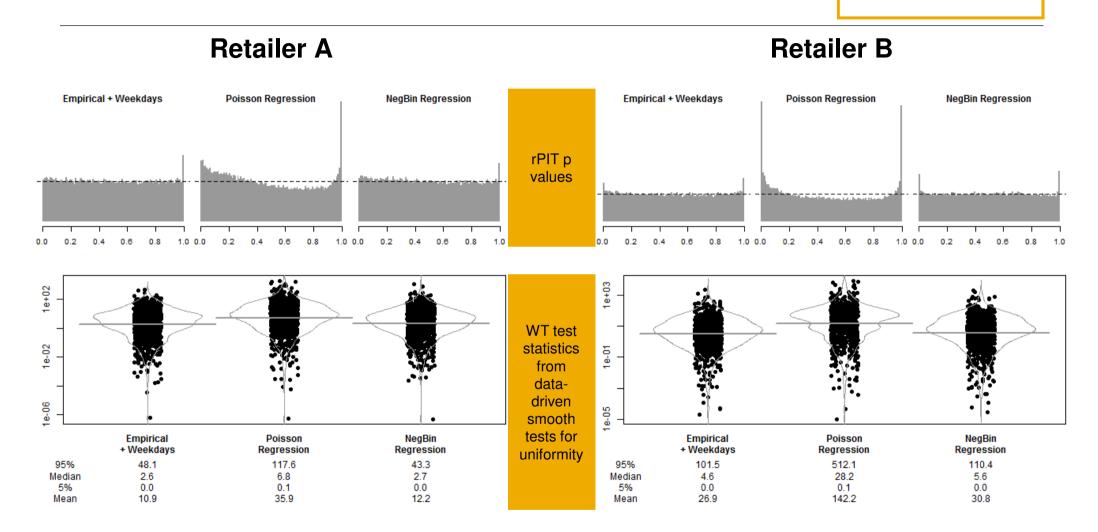
How to apply this to grouped data, e.g. multiple time series?

Part 2: Predict full
predictive densities how to assess?

- Two possible summaries:
 - Simply "stack" all p values and test this big vector for uniformity
 - Test each series' p values for uniformity, yielding a test statistic WT for each series plot, summarize, compare these
- Illustration: two datasets with daily sales from European retailers
 - 1000 series each
 - Forecast horizon up to 100 days for each series
- Try multiple forecasting approaches here, look at three:
 - Empirical + Weekday
 - Density forecast for next Friday is just the historically observed distribution of Friday sales
 - Poisson Regression
 - NegBin Regression
 - Regressions include day of week, price, trend and Christmas

Results

Part 2: Predict full
predictive densities how to assess?



- Poisson Regression obviously bad does not capture overdispersion
- Empirical + Weekdays comparable to NegBin Regression
- The probability for high sales is always underforecast

Conclusion

- Do not rely on the MAE et al. to find an unbiased point forecast
 - If you do need to report MAE/MAPE/wMAPE/MASE, also report bias
 - For point predictions, use MSE, or RMSE, or a scaled RMSE that is comparable between scales

- Better: forecast and assess full predictive densities, as we did here
 - Alternative to the rPIT: proper scoring rules (see the paper)
 - Possibly assess misspecified dynamics/correlations
 - E.g., AR(7) error structure by comparing against Markov Chain alternatives
 - This is hard for low counts (low power!)

- Finally: assess the consequences of your forecast
 - "Cost of Forecast Error"
 - "Forecast Value Added"
 - These will usually include both interval forecasts/predictive distributions and subsequent processes, like logistical optimization for replenishment

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Thank you!

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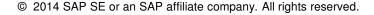
SUPPLY AND OPERATIONS
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M. Johnny Rungtusanatham and
Joy Field, Editors

Demand Forecasting for Managers









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