

Module Offer in English - Master's Level Academic Year 2024/25

All Master-level modules offered in English are listed below. Click on the module code in the 'Module Description' column to access detailed module information (internet connection required).

Please note the following:

- All Master-level modules have specific advanced knowledge requirements, and it is the students' responsibility to ensure they meet these prerequisites.
- > This module offer is provisional and subject to change; therefore, we cannot guarantee places in advance.
- Master-level modules typically run from Monday to Thursday. The schedules for most Master-level modules are flexible and may vary from week to week. To avoid scheduling conflicts, students should select modules from the same program and term. Exceptions may be made for modules involving autonomous self-study".

Module Description	Module Name	Hours/ Week	ECTS	Semester	Term	Prerequisites
w.CEF-PiE	Corporate and Entrepreneurial Finance	2	3	Fall	1	Good knowledge of portfolio theory, capital market theory, and investment appraisal methods
w.IRB-PiE	Institutional Frameworks	4	3	Fall	1	Previous knowledge of economics, law (in particular financial market regulation), and business administration
w.INE-PiE	International Economics	4	3	Fall	1	The module builds on the foundations acquire in a Bachelor's degree program in Business Administration (with a specialization in Bankin and Finance)
w.IN-PiE	Investments	6	6	Fall	1	BSc B&F modules: Active Investment Management, Quantitative Methodologies, Statistics, Finance Tools
w.QNM-PiE	Quantitative Methods	6	6	Fall	1	A basic knowledge of mathematics and statistics at BSc level as well as knowledge and experience in researching and processing scientific literature and in writing a scientific paper
w.AIM-PiE	Agile and Innovation Methods	4	6	Spring	2	Banking and project management knowledge
w.CBRM-PiE	Customer Behavior Research Methods	2	3	Spring	2	-
w.CEM-PiE	Customer Experience Management	2	3	Spring	2	-
w.IWM	International Wealth Management (Elective)	2	3	Spring	2	Basic banking and wealth management
w.PMA	Performance Management (Elective)	2	3	Spring	2	Basic understanding of:
						 accounting principles and the concepts of finance & investments (net present value, internal rate of return, multiples for stock valuation)
						 the regulatory requirements imposed on banks (capital & liquidity requirements)
						 capital market instruments (stocks, bonds, swaps, etc.)
						For students taking this module, work experience in a large corporation is an advantage.



BANKIN	BANKING & FINANCE								
Module Description	Module Name	Hours/ Week	ECTS	Semester	Term	Prerequisites			
w. QIS-PiE	Quantitative Investment Strategies	4	6	Spring	2	Demanding module, requiring a strong foundation in the courses covered in the BSc Banking & Finance Knowledge in Quantitative methods, active investment management, financial instruments and portfolio theory, statistics, and investments			
w.RM-PiE	Risk Management	4	6	Spring	2	Demanding module requiring a bachelor's degree in business administration with a specialization in banking and finance as well as basic knowledge of bank risk management For further prerequisites, please check the syllabus			
w.REF	Real Estate Finance (Elective)	2	3	Spring	2	Basic knowledge of finance and statistics.			
w.SIM-PiE	Strategic Innovation Management	2	3	Spring	2	Students have a bachelor's degree in business administration with a specialization in banking and finance. Basic knowledge of bank risk management. See module description for the full description.			
w.SIN-PiE	Sustainable Investments	3	3	Spring	2	Bachelor level knowledge in Banking and Finance.			

BUSINE	BUSINESS ADMINISTRATION – MAJOR INNOVATION AND ENTREPRENEURSHIP									
Module Description	Module Name	Hours/ Week	ECTS	Semester	Term	Prerequisites				
w.IES	International Entrepreneurship	4	6	Fall	3	See the module description.				
w.IECO	Innovation Ecosystems	4	6	Fall	3	-				
w.IVLAB3	Innovation & Venture LAB III: Collaborative Innovation Project	4	6	Fall	3	A prerequisite is the parallel attendance of the module "Innovation Ecosystems". All previous modules (1st year) of the degree program.				

BUSINESS ADMINISTRATION – MAJOR MARKETING								
Module Description	Module Name	Hours/ Week	ECTS	Semester	Term	Prerequisites		
w.AKIM	Automation & AI in Marketing (Elective)	2	3	Fall	3	Module includes basic tasks covering statistics, math, and very basic coding, so expertise in these areas will be helpful.		
w.BMC	Brand Management, Communications & Reputation Management	4	6	Fall	3	-		
w.DMSU	Digital Marketing for Start-ups (Elective)	2	3	Fall	3	Compulsory MSc modules according to module table. Affinity for and basic knowledge of digital marketing methods and techniques.		
w.ECOM	E-Commerce (Elective)	2	3	Fall	3	Affinity to and interest in digital topics. Lectures and some professional experience in the field of e-commerce, sales, or digital marketing are an advantage.		
<u>w.MAT</u>	Marketing Technology (Elective)	2	3	Fall	3	-		
<u>w.PBM</u>	Pricing & Business Models in the Digital Age	4	6	Fall	3	-		



BUSINESS ADMINISTRATION – MAJOR ENTERPRISE DEVELOPMENT									
Module Description	Module Name	Hours / Week	ECTS	Semester	Term	Prerequisites			
w.DFRI	Digital Futures & Responsible Innovation	4	6	Fall	3	New module			
<u>w.REL</u>	Rethinking Leadership	4	6	Fall	3	New module			
w.NVC	New Value Creation	4	6	Fall	3	New module			

BUSINE	BUSINESS INFORMATION TECHNOLOGY									
Module Description	Module Name	Hours/ Week	ECTS	Semester	Term	Prerequisites				
w.ITSY	IT Security	2	3	Fall	1	Prior knowledge of Business IT at BSc level, especially on the aspect of IT Security. See more information in the module description.				
w.ITGRC	IT-Governance, Risk and Compliance	2	3	Fall	3	A basic understanding of ITIL and IT service management.				
w.PDI	Process Digitalization	4	6	Fall	3	Basic principles of modeling business processes, in particular using BPMN				

CIRCULAR ECONOMY MANAGEMENT									
Module Description	Module Name	Hours/ Week	ECTS	Semester	Term	Prerequisites			
w.SSEC	Sustainability – Sufficiency – Efficiency – Consistency	2	3	Fall	1	 Ability explain the principles of sustainability and key concepts of sustainable development, for example, the Strategic Development Goals framework and triple-bottom-line model 			
						 explain the drivers, mechanisms, and impacts of major environmental issues such as climate change, eutrophication, resource depletion, deforestation, etc. 			
	Life Ocale Ocale in a little Accessory	0	0	F-11	_	 elaborate on the sustainable development goals of the United Nations. 			
w.LCSA	A Life Cycle Sustainability Assessment 2 3 Fal	Fall	1	 read, process, and critically discuss scientific publications from peer-reviewed journals, 					
						 understand the basics of systems theory, life cycle thinking, economics and chemistry, and 			
						 perform calculations and visualizations in MS Excel. 			
w.BIMA	Bioeconomy / Materials	2	3	Fall	1	-			
w.OESG	Organizations and Environment, Social and Governance	2	3	Fall	1	General understanding of ESG principles and guidelines			
<u>w.ISLCE</u>	International and Swiss Law – Circular Economy	2	3	Fall	1	students are invited to contribute their practical experiences and special knowledge			
w.MES	Material and Energy Systems	2	3	Fall	1	-			



CIRCULAR ECONOMY MANAGEMENT									
w.MANF	Manufacture	2	3	Fall	1	basic knowledge and understanding of operations management, production cycles, and operation costs			
w.SCVC	Supply Chains – Value Chains	2	3	Fall	1	Global supply chain management Organizational and operational management Fundamentals in international business			
w.DPG	Drivers – Politics and Governance	2	3	Fall	1	Basic knowledge of sustainability and resources and how they are managed, circular economy methods and definitions, technologies and innovations in the circular economy.			
w.CTH	Critical Thinking	2	3	Fall	1	Analysis and decision-making principles and models; ethics in organizational behavior			
w.BEPS	Behavioral Psychology	2	3	Spring	2	name examples from professional or everyday lives in which behavioral changes play a role, at an individual, consumer, or group level, such as employees in an organization. name examples of behaviors that are desirable in a circular economy, for example, repair, re-use, sharing, and second-hand purchases apply empirical research methods			
w.DES	Design	2	3	Spring	2	general understanding of design principles and recycling in technical and natural cycles			
w.BMCE	Business Models for the Circular Economy	2	3	Spring	2	Principles of business transformation around the circular economy, creating competitive advantage, consumer buying cycle			
w.CHAMA	Change Management	2	3	Spring	2	-			
w.TRAP	Transformation Processes	2	3	Spring	2	basic knowledge of circular economy methods and definitions, technologies and innovations in the circular economy, and governance and policies			
w.COCO	Communication and Consulting (Elective)	4	6	Spring	2	Principles of stakeholder management Organizations and environmental, social, and governance (ESG) issues Legal, social, political, environmental, and economic drivers related to the circular economy			
w.SYPA	Systems and Potential Analysis (Elective)	4	6	Spring	2	Basics of approaches to system analysis and potential analysis A general understanding of tools for modelling systems			
w.TEAS	Technology Assessment (Elective)	4	6	Spring	2	Life cycle assessment Assessment methods and forecasting			
w.DAMO	Data Analysis and Monitoring (Elective)	4	6	Spring	2	understand basic concepts of statistics (types of data, sample vs population, sampling techniques, parameters, and variables). have previous basic knowledge of (any) programming language			



MANAGEMENT AND LAW								
Module Description	Module Name	Hours / Week	ECTS	Semester	Term	Prerequisites		
w.IEP	International Economics and Politics	4	6	Fall	1	Basic knowledge of economics (systematic knowledge in microeconomics and macroeconomics)		
w.PFP	Applied Research Projects	Autonom ous self- study**	6	Fall / Spring	1/2	Knowledge of scientific work at bachelor's level		
w.ILSSL	International Labor and Social Security Law	4	6	Spring	2	HR Management as well as Labor and Social Security Law at BSc level		
<u>w.MS</u>	Managing Strategy	4	6	Spring	2	Knowledge of strategic management at BSc level		
w.RC	Regulation and Competition	4	6	Spring	2	Knowledge of public commercial law and competition law at BSc level		

^{*} Few hours of classroom instructions, mainly self-study for a research paper or project

ZHAW School of Management and Law May 2024

^{**} Very few or no hours of classroom instructions, mainly self-study for a research paper or project